

Why choose Global to manage your vacation home?

- **Experience** – Global was established in 1993. With time, comes valuable experience:
 - All our departments (Accounting, Maintenance, Housekeeping, Marketing and IT) work in harmony to provide outstanding customer service, both to our homeowners and guests.
 - Jeff Filegar, Global's Maintenance Director, will ensure your home receives the attention it deserves.
 - Our management fee covers numerous services such as paying all operating bills, monthly checks of fire extinguishers, smoke alarms and emergency lighting, replacement of standard light bulbs, replacing A/C filters on a monthly basis, remittance of all sales and tourist taxes, preparing monthly owner statements and year-end tax information, 24/7 maintenance coverage and use of Global's check-in office.
 - Global has negotiated the lowest cost in the industry for state-of-the-art digital Kaba locks. Global charges the lock at cost with no installation fees.
 - All Global homes have high speed internet for those people who travel with their computers.
 - Our Formosa check-in office is located within a short distance to all our resort communities.
 - From Global's inception, our plan was to manage in only high-end resort communities and have enough inventory within each community to gain efficiencies, which benefits both the homeowners and guests.
 - Throughout the years, Global has partnered with various vendors to provide the best services at the lowest possible price for attraction tickets, rental cars, in-home chef, in-home message, rental items, baby-sitting services, grocery delivery service, etc.
 - If you want to sell your vacation home, our Global Real Estate agents are tops in the industry.
 - Global utilizes a web portal that enables our homeowners to make homeowner bookings, review past owner statement and review current bookings.
 - Global utilizes a ticketing system that allows us to track owner and guest questions and responses to ensure excellent customer service.

Marketing your homes – Our goal is to provide excellent rental revenues to our homeowners:

- Our website, www.globalresorthomes.com is tops in the vacation home rental industry.
- Global spends a great deal of money to market our vacation homes with the major search engines.
- Global utilizes an adjusting scale of commissions from 15%–30% depending on the source of booking to maximize rental revenues for our homeowners.
- Our phone system enables us to provide our homeowners with unique toll free numbers (includes a unique UK number) for generating leads at a reduced commission to the homeowner.
- Global provides a free gift to all returning guests when they visit our vacation homes.
- All of our websites are designed by our in-house IT department, which enables Global to get things done quickly and stay on top of industry trends.

Assistance with Homeowner Bookings – Global embraces homeowner bookings to maximize rental revenues to our homeowners:

- Global will provide a FREE Homeowner website to market your vacation home (see www.myglobalvacationhome.com).
- Over the years, Global has created a list of the best “For Rent by Owner” websites along with the pricing for each.
- Homeowner bookings are assessed a small fee of only \$10 per night. The fee covers sending all confirmations and collecting all fees, check-in and guest registration, collecting deposits, remitting sales and occupational taxes, pre-arrival inspections and the availability of 24/7 maintenance.
- If your home is booked, Global pays our homeowners a referral fee of 10% on all booked leads. Additionally, if desired, homeowners can become booking agents for Global.